WATER & ENVIRONMENTAL CONSULTANCY

About Us

Zaurah is a consultancy specializing in water resources, climate resilience, and infrastructure governance. Our simulation platform brings real-world transboundary water challenges into the classroom and boardroom.

Contact

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✆ +93 700 000 000
Kabul, Afghanistan
www.zaurah.com

SCAN TO PURCHASE VOUCHERS

Trusted By

Universities, UN agencies, development banks, government ministries, and NGOs worldwide.

"The most realistic water negotiation training we have used. Students were fully engaged and the debrief tools transformed the learning experience."
— Water Governance Program Director

Credentials

- ✓ ISO 9001 Quality Management
- ✓ GDPR Compliant
- ✓ CPD Accredited Training

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VIRNEGO
CAPACITY BUILDING & PROFESSIONAL TRAINING

Water Negotiation *Simulation Center*

Immersive, role-play-based training scenarios built on real-world transboundary water challenges. Develop governance, negotiation, and conflict resolution skills through practical simulation exercises.

✓ No software install | ✓ Works on any device | ✓ Instant access

EVIDENCE-BASED	GAME THEORY	AI-ASSISTED
Peer-reviewed methodology	BATNA/ZOPA mechanics	Intelligent coaching

0	0	4
CASES	REGIONS	TIERS

www.zaurah.com/water-games

At a Glance

Why Simulations?

Traditional water governance training relies on lectures and case studies. Our simulation platform puts participants directly into complex, multi-stakeholder negotiations where every decision has measurable consequences.

01 **Transboundary Scenarios**
Real river basins with competing interests

02 **Real-Time Analytics**
Live dashboards, scoring & leaderboards

03 **Multi-Role Play**
Every stakeholder at the table

04 **Structured Learning**
Clear objectives, rubrics & debriefing

05 **CPD Certificates**
Accredited professional development

06 **Instant Access**
Browser-based, launch in minutes

Who It's For

- › University professors & lecturers
- › Government water & environment agencies
- › International organizations & NGOs
- › Corporate sustainability teams
- › Policy research institutes
- › Diplomatic training academies

Quick Facts

- ▸ 60–150 min / session
- ▸ 2–25 players
- ▸ No downloads
- ▸ All devices

Get Started Today ▶
NO ACCOUNT REQUIRED · WWW.ZAURAH.COM/WATER-GAMES/VOUCHERS

Simulation Catalog

Featured Cases

Our featured cases represent the most comprehensive and pedagogically refined simulations in the catalog. Each case has been field-tested with professionals and refined based on participant feedback.

Full Catalog: 0 Cases
0 REGIONS · SINGLE-CASE PRICES SHOWN · PACKAGES OPPOSITE

Browse all ▶

BEGINNER | INTERMEDIATE | ADVANCED | EXPERT

Access Packages

Pricing

Per-student pricing — purchase individually or in bulk for your class, team, or workshop. All vouchers are valid for 31 days from the date of purchase. Volume discounts available for 50+ seats.

Premium
One premium simulation session
$10 /student

★ MOST POPULAR

All Access
Access to all simulation tiers
$20 /student

Enterprise
Advanced enterprise scenarios
$25 /student

Enterprise Plus
Exam-grade with coach dashboard and analytics
$35 /student

All Packages Include

- ✓ Unique per-student access codes
- ✓ Browser-based — no downloads
- ✓ Real-time scoring & analytics
- ✓ Multi-role negotiation gameplay
- ✓ Debrief-ready session reports
- ✓ Email support & documentation

How Vouchers Work

Each code admits one participant for the validity period stated at checkout. Codes are delivered by email within minutes of purchase and can be redistributed within your cohort until first use.

iDEAL · CREDIT CARD · BANK TRANSFER · INVOICE · PO

50+ Seats? Contact us ▶

Getting Started

How It Works

From purchase to simulation launch in four simple steps. No registration, software installation, or IT support required.

1. **Choose a Voucher**
   Select tier and number of students. Individual or bulk.
2. **Complete Payment**
   Pay via bank transfer, card, iDEAL, invoice, or PO.
3. **Receive Access Codes**
   Unique codes sent to your email. Distribute to your team.
4. **Launch Simulation**
   Students enter code, choose roles, and begin negotiating.

Skills Developed

NEGOTIATION | GOVERNANCE | CONFLICT RESOLUTION
WATER LAW | STRATEGY | CLIMATE

Learning Outcomes

- › Navigate multi-party water allocation disputes
- › Apply international water law principles
- › Balance competing economic and environmental interests
- › Build coalitions under resource constraints
- › Draft and negotiate binding agreements

Measured Impact

94%	4.8/5	89%
improved negotiation confidence	average session rating	would recommend to colleagues

POST-SESSION PARTICIPANT SURVEYS

Ready to Start?

Purchase vouchers online — no account required.

Get Started ▶

www.zaurah.com/water-games/vouchers

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info@zaurah.com

OUR METHODOLOGY

Evidence-Based Simulation Design

Every simulation is designed using established pedagogical frameworks for experiential learning, negotiation theory, and water governance best practice. Our cases are built on real hydrological data, actual treaty texts, and documented stakeholder positions.

DESIGN PRINCIPLES

01 Real-World Grounding
Cases based on documented water disputes, actual hydrological data, and real treaty frameworks — not hypothetical scenarios.

02 Game Theory Mechanics
BATNA/ZOPA analysis, multi-issue bargaining, package deals, and coalition dynamics built into every negotiation phase.

03 Structured Reflection
Post-session debrief tools with Kolb learning cycle integration. Every decision is traceable for learning analysis.

04 Adaptive Complexity
Beginner to expert difficulty. Dynamic events (droughts, crises) inject realism. Instructors control timing and pressure.

THEORETICAL FOUNDATIONS

Fisher & Ury (Getting to Yes) · Kolb Experiential Learning Cycle · Raiffa (Art & Science of Negotiation) · UN Watercourses Convention 1997 · Helsinki Rules on International Rivers

THE PROGRAM IN NUMBERS

0	0	5	4
SIMULATION CASES	WORLD REGIONS	COMPETENCIES SCORED	DIFFICULTY TIERS

SESSION LIFECYCLE

From Briefing to Treaty

1. **Pre-Session Briefing**
   Players receive confidential country briefings with interests, constraints, and negotiation mandates. Background reading includes real treaty texts and hydrological data.
2. **Opening Statements**
   Each delegation presents its national position. Players practice public diplomacy, framing, and agenda-setting skills.
3. **Multi-Round Negotiation**
   Structured negotiation rounds with bilateral and multilateral channels. Players propose deals, form coalitions, and respond to dynamic events. Real-time scoring tracks progress.
4. **Agreement Drafting**
   Teams draft a binding agreement covering allocations, monitoring, dispute resolution, and implementation timelines. Voted on by all parties.
5. **Structured Debrief**
   Facilitated reflection session using session analytics. What worked? What failed? How does this relate to real-world water governance? Competency assessment and CPD credits issued.

ASSESSMENT RUBRIC

PREPARATION	ARGUMENTATION	DIPLOMACY	CREATIVITY	AGREEMENT

Each competency scored 1–5. Aggregate score determines performance tier and CPD credit level.

SAMPLE 90-MINUTE SESSION PLAN

00:00	Briefing & role assignment	15 min
00:15	Opening statements	15 min
00:30	Negotiation rounds 1–3 + dynamic events	35 min
01:05	Agreement drafting & vote	15 min
01:20	Scored debrief & CPD issue	10 min

Instructors control round timing and pressure; extended formats run up to 150 minutes.

FOR INSTRUCTORS

Coach Dashboard & Analytics

Monitor live sessions, track student performance across multiple cohorts, and generate assessment reports — all from a single dashboard designed for educators running water governance training programs.

01 **Live Session Monitoring**
Watch negotiations unfold in real-time. See which channels are active, who is proposing deals, and where blockages occur.

02 **Student Performance Analytics**
Individual and team scoring across 5 competency dimensions. Track improvement over multiple sessions.

03 **Leaderboards & Ranking**
Motivate students with competitive scoring. Configurable weighting for different assessment criteria.

04 **Session Replay & Archives**
Review any past session move-by-move. Perfect for post-class analysis and academic assessment.

05 **Reusable Templates**
Save session configurations as templates. Replicate the same scenario across multiple class sections or semesters.

06 **Bulk Voucher Management**
Purchase and distribute vouchers for 10–500 students. Automatic code generation and email distribution.

QUICK START FOR INSTRUCTORS

1	2	3
Buy a cohort voucher	Schedule the session	Run, score & debrief

INSTRUCTOR ONBOARDING
Every cohort license includes a 45-minute facilitator walkthrough, a ready-to-use syllabus insert, and access to the instructor knowledge base — most educators run their first live session within a week of purchase.

ENTERPRISE SOLUTIONS

Cohort Licensing & Custom Training

For organizations running large-scale training programs: government ministries, UN agencies, development banks, and corporate sustainability teams. We offer custom deployment, dedicated support, and white-label options.

Academic License — 10–50 SEATS
10–50 students per semester. Full coach dashboard. Discounted per-student rate. Ideal for university courses.

Professional Training — 51–200 SEATS
51–200 participants. Custom branding. Dedicated account manager. Session facilitation support available.

Enterprise Deployment — 201+ SEATS
201+ users. White-label option. Custom case development. API integration. SLA-backed support.

Need a Custom Solution?
Contact us for a tailored proposal for your organization.
info@zaurah.com ▶

DEPLOYMENT EXAMPLES
› University of Amsterdam — MSc Water Governance, 120 students/year, 4 simulation sessions per semester
› UNDP Regional Bureau — Capacity building for 8 Central Asian water agencies, 200 officials trained
› World Bank Group — Executive training program for Nile Basin Initiative member states

PROCUREMENT & COMPLIANCE

- ✓ Purchase orders & invoicing accepted
- ✓ GDPR-compliant data handling
- ✓ ISO 9001 quality management
- ✓ Vendor registration on request

WHAT PEOPLE SAY

Trusted by Professionals Worldwide

> *The most realistic water negotiation training we have ever used. Students were fully engaged from the first round and the analytics dashboard gave us real assessment data.*
>
> **Dr. Sarah Chen**
> Professor, Water Governance — University of Amsterdam

> *We trained 200 officials from 8 water agencies across Central Asia using VirNego. The platform handled multilateral negotiations seamlessly and the debrief tools were invaluable for learning extraction.*
>
> **Mr. Ahmad Rashidi**
> Senior Water Advisor — UNDP Central Asia

> *Finally a simulation platform that takes game theory seriously. The BATNA/ZOPA mechanics force students to think strategically rather than just debate. Highly recommended.*
>
> **Prof. Maria Santos**
> Conflict Resolution Department — Georgetown University

> *We integrated VirNego into our executive training program for Nile Basin negotiators. The realistic pressure of dynamic events and time constraints mirrors actual diplomatic sessions.*
>
> **Ms. Fatima Al-Hashimi**
> Training Director — World Bank Group

94%	4.8/5	89%
CONFIDENCE GAIN	SESSION RATING	WOULD RECOMMEND

GET STARTED

Ready to Transform Your Training?

Whether you are a university professor looking to enhance your water governance course, a government agency building negotiation capacity, or a development organization training professionals — VirNego provides the platform, content, and support you need.

Purchase Vouchers ▶

Browse Simulations ▶

Contact Us ▶

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CONTACT INFORMATION

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